

case study Delivering Cost Savings with Invend™ to Leading Pharmaceutical Company

Brammer
Buck &
Hickman

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Invend™
Solution



Downtime
Reduction



£150,000
in Site-Wide Savings



Adding Value

Since 2016, Brammer Buck & Hickman and Aesica have been working in close partnership through our Insite™ solution.

Insite™ helps customers achieve cost savings by consolidating vendors and pro-actively delivering opportunities to reduce the total costs associated with industrial supplies.

Working full-time or part-time as part of the customer's day-to-day team, the service also offers help with product identification and ordering, technical advice, supplier management and parts standardisation, plus improvement projects. The Insite™ service can also provide an introduction to other Brammer Buck & Hickman value-added services from stores design and restructuring to condition monitoring, e-Commerce, energy efficiency services and training.

In April 2017, Aesica approached Brammer Buck & Hickman with the task of streamlining on-site products and ensuring all items were able to be fitted by an operator with no engineer required.

Currently, when the engineering stores are unmanned outside of daily working hours, the site engineers are called to access stores and book out parts required by the operators.

However, the engineering team operate a skeleton crew outside of daily working hours, so if they are tied up with other tasks, operators may have a long wait for parts and this could result in considerable downtime.

Creating Solutions

Following a full analysis of parts usage, we recommended Invend™, our industrial vending solution.

Permanently stocked with the most in-demand industrial consumables that do not require engineering support, Invend™ provides 24/7 line-side access to the products the operators need to get the job done. We keep track of all products and keep the Invend™ machines fully stocked too.

After successful implementation, Brammer Buck & Hickman has now installed several Invend™ machines across the whole of Aesica's High Capacity Manufacturing Facility (HCMF).

Providing Savings

During the first six months following implementation of Invend™, a total of 161 items have been vended, 103 of which were taken outside of normal working hours. This has saved operators considerable time and increased the operational availability of the HCMF.

Brammer Buck & Hickman, the UK's leading distributor of industrial maintenance, repair and overhaul (MRO) products and services, is proud to be working alongside Aesica, a leading pharmaceutical organisation based in Queenborough, Kent, to provide Invend™ solutions to reduce downtime.

Part of the Consort Medical group, Aesica is a leading pharmaceutical contract development and manufacturing organisation. Its full service, end-to-end pharmaceutical development and manufacturing solution comprises capabilities in formulation development for active pharmaceutical ingredient (API) and finished dose manufacturing at all scales and packaging services.



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Julie Adams, Brammer Buck & Hickman Insite™ Manager at Aesica commented,



This is such a great achievement not just for us at Brammer Buck & Hickman but for our customer. By implementing Invend™ we've not only reduced the number of products but saved Aesica a considerable amount of money. This is just one example of what can be achieved through our Invend™ solution and also our Insite™ solution as well. In the future, the partnership of Brammer Buck & Hickman and Aesica hopes to add more to ultimately assist Engineers/Operators to reduce downtime.



- In just six months: 29 items have been used for the compressing machines saving a minimum of 25 hours downtime. The compression machines compress a batch of product in five hours increasing machine output by five batches.
- 25 items have been used on the coating machines saving a minimum of 21 hours. The coating machines coat a batch in 6 hours increasing machine output by 3.5 batches.
- 54 items have been used for general maintenance such as seals and gaskets, increasing the operator presence by a minimum of 42 hours. This has increased the operational availability across coating and compression by 8.5 batches.

Overall, since 2017, Brammer Buck & Hickman has saved Aesica over £150,000 site wide.

Delivering Excellence for the
Pharmaceutical Industry

Have you seen our new
Pharmaceutical Sector
Brochure? Packed full of
information on our industry-
specific products and services,
request a copy by contacting
0870 240 2100 or by visiting
your local branch.

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